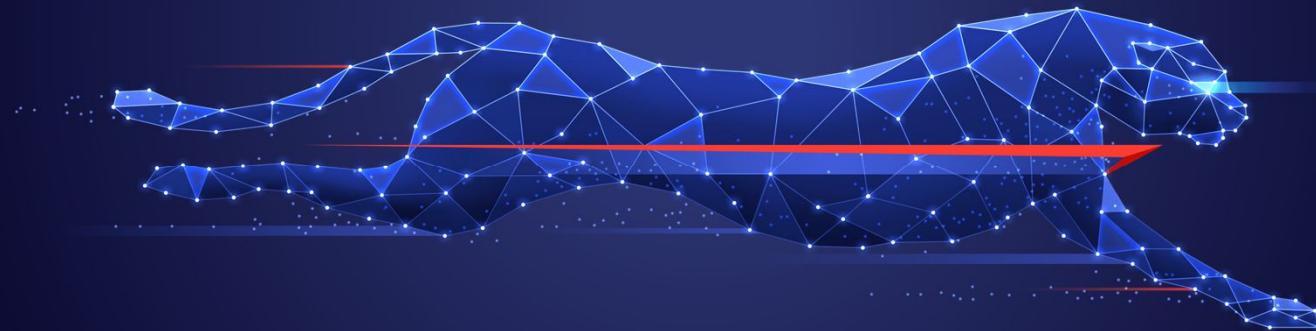


# Agilant Solutions, Inc.



Accelerating Digital Transformation

# OVERVIEW

For over 25 years, Agilant Solutions, Inc. has assisted customers to making technology choices that best fit their business.

Today, we are an international provider of digital transformation and managed services.

We are AGILE + VIGILANT in responding to our customer's IT needs.



OUR MISSION:

**“TO BRING INNOVATIVE  
TECHNOLOGY SOLUTIONS  
TO LIFE”**

# Staff & Facility Overview

© 2022 Agilant Solutions, Inc.

## GLOBAL LOCATIONS

Port Washington,  
New York

New York,  
New York

Chicago,  
Illinois

Bucharest,  
Romania

Dubai,  
UAE

## OWNERSHIP

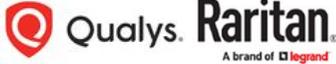
- Privately Owned Corporation
- 100% Minority Owned:
  - New York State Minority Business Enterprise (MBE)
  - New York/New Jersey Minority Supplier Development

## OUR TEAM

- 20 Certified Solution Architects in U.S.
- 4 Call Centers globally, 2 of which are located in the U.S.
- 55 Call Center Agents in U.S. (Tier 1 & 2)
- 30 Sales Professionals in U.S.
- 110 CompTIA Certified Agents (Online) in Romania
- 105 Cloud Engineers in Dubai
- National W-2 / 1099 Labor Pool



# OUR PARTNERSHIPS



# OUR CERTIFICATIONS

## A Sample:

### HPE/Aruba/HPI

Client, Server, Storage, Networking Engineers

### Dell/EMC

Client, Server, Storage, Networking Engineers

### Lenovo

DCG & ITG Engineers

### Cisco

Data Center, Security, Networking CCIEs

### Microsoft

Data Center, Security, Cloud Architect Experts

Our team continuously achieves the highest levels of technical and sales certifications with the end vision of driving business value for our customers.

### Security

CISSP, CRISC, CISM, CEH, CHFI, PCSNE, PSE,

### VMware

Data Center, Security, Networking Engineers

### Amazon AWS

Solution Architects, Security, DevOps, Networking

### Project Management Institute

PMPs, ITSM Certifications

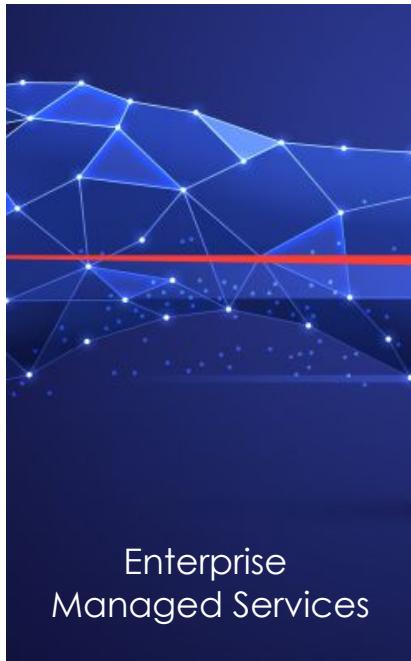
# Our Core Business Units



# OUR BUSINESS UNITS



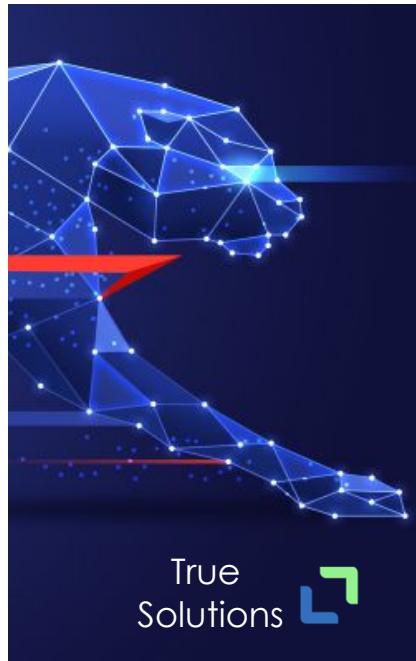
Advisory &  
Transformation



Enterprise  
Managed Services



Technology  
Sales



True  
Solutions



Agilant provides a complete breadth of distributed IT solutions  
through our integrated practices.

# TECHNOLOGY SALES



Agilant provides rich, personalized customer procurement experiences that adapt to business needs in real-time.

## OVERVIEW

We partner with the leading technology and supply chain organizations to digitally reinvent supply chain, optimize workflows and streamline operations.

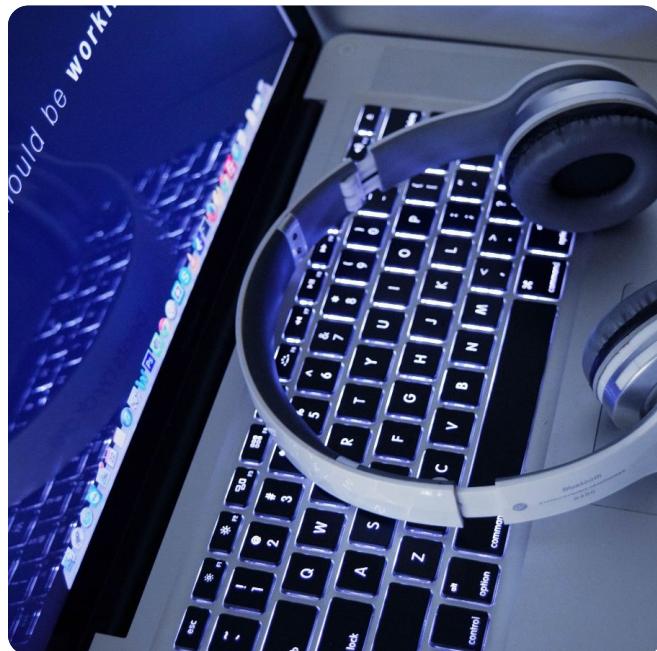
**The result?** Greater visibility, more platform integration and continuous innovation.

## SOLUTIONS

- Procurement Management
- Web-based B2B Commerce
- Custom Catalogs
- E-Rate Solutions
- Pay-As-You-Go Consumption/Contractual Solutions
- Warehousing
- Leasing
- Global Solutions

Intelligent supply chain and operations that are fast, flexible and fit for the future

# ENTERPRISE MANAGED SERVICES



A complete range of end-to-end IT lifecycle services that ensure maximum system availability with minimal service disruption.

## OVERVIEW

Our focus is on enhancing the strategic value of a customer's investment technology to yield the maximum return on investment.

Agilant builds custom service level agreements and pay-per-use models.

## SERVICES

- Discover & Design Services
- Configuration Services
- Deployment Services
- Support Services
- Maintenance Services
- Refresh & Dispose Services

We configure, deploy, repair, monitor, support, and responsibly retire IT assets at the end of life.

# EMS Lifecycle Services

© 2022 Agilant Solutions, Inc.

## Refresh & Dispose Services

- De-Installation
- Lease Return
- Data Eradication
- Recycling

## Maintenance Services

- Onsite Hardware & Repair
- Offsite / Depot Repair
- In & Out-of-Warranty Repair
- Accidental Damage Repair

## Discover & Design Services

- Lifecycle Assessment & Consultation
- Project Management



## Configuration Services

- Imaging & Custom Configuration
- Etching, Labeling, & Tagging
- Chromebook Device Management
- Hardware Integration & Kitting
- Warehousing

## Deployment Services

- Logistics
- Installation
- Data Migration
- Audio/Visual

## Support Services

- Helpdesk Services
- Staff Augmentation
- Moves, Adds, & Changes



# TRUE SOLUTIONS



Our fourth business and a subsidiary, is a software and managed services provider across the other three business units.

## MISSION

Creating new & growing revenue streams for national retailers, resellers, and service providers by providing **relevant knowledge**, **complete assortment**, and the **delivery methods & technology tools** to successfully sell services.

## ADVANTAGE

- True developed a platform/software to remove the complexity of selling services.
- We provide a consistent consumer purchase experience across channels:
  - Distribution
  - E-com
  - Brick & Mortar
  - B2B

We empower customers to successfully sell services.

# ADVISORY & TRANSFORMATION



Accelerating digital transformation through agile, cloud-ready and secure infrastructure solutions.

## OVERVIEW

Through professional services and business analysis, our team provides deep subject matter expertise & utilizes proven technology solutions as well as complete lifecycle of consulting and advisory services.

## SOLUTIONS

- Cloud
- Data Center

Advise & Strategize



Implement & Optimize



Manage & Innovate



Our solutions architects & engineers earn the highest levels in partner & industry accreditation.

# A&T SOLUTIONS PORTFOLIO



**Advise & Strategize** 

- Cloud Transformation
- Cloud Architecture
- MS 365 Consulting
- Cyber Security
- Cloud Workshop
- Data Science & BI

**Implement & Optimize** 

- Cloud Assessment
- Cloud Migration
- App Modernization
- Automation & DevOps
- Data Sciences Implementation
- Cloud Security

**Manage & Innovate** 

- Cloud Optimization
- Cloud Managed Services
- App Performance Management
- FinOps



**Advise & Strategize** 

- Data Center Architecture
- Business Continuity/ Recovery Planning
- Cybersecurity & Risk Analysis
- Hybrid Strategy
- Disruptive Technologies

**Implement & Optimize** 

- Assessment Services
- Onsite & Remote Deployment
- Data Center Migration
- Security Operations

**Manage & Innovate** 

- CISO-as-a-Service
- Managed Services
- Health Checks & Optimization



AGILANT  
SOLUTIONS INC

THANK YOU  
Q & A